

## 2008 ACCOMPLISHMENTS: NEW COMMERCIAL, NEW JOBS, FIVE STARS

The Olathe Chamber of Commerce was the first chamber in Kansas to earn a **five-star accreditation** from the U.S. Chamber of Commerce—a rating fewer than 1 percent of the nation’s chambers have achieved.

The U.S. Chamber recognized the Chamber, too, for “Best Practices” for its state legislative agenda, its VoteOlathe program, its financial policies, its environmental scan, and its communications and marketing plan.

The Chamber moved into new offices at 18001 W. 106th St. in Corporate Ridge Office Park.

Through the direct efforts of the Chamber’s Economic Development Council and the City, Olathe still experienced impressive growth, despite the economic downturn.

Measures of this growth include:

- Total jobs approximately—930
- Total square feet of commercial growth—more than 1.7 million
- Total investment in Olathe—nearly \$200 million

For a breakdown of retail, industrial, office, and other development—**whether the project is just announced or actually under construction**—see below.

**Retail in Olathe** grew by over 256,250 square feet, including Wal-Mart & West Village Shopping Center at 204,000 sq. ft. and Prairie Trails West at 52,250 sq. ft.

**Industrial** grew by over 914,000 square feet with \$82.2 million invested, including:

- Kessinger/Hunter speculative warehouse at 600,000 sq. ft. and \$28 million
- Garmin, 304,000 sq. ft. and \$55 million for warehouse and manufacturing and engineering additions
- Parkside Business Park speculative facility at 10,000 sq. ft., \$2.2 million

**Office** space grew by over 486,350 square feet with \$133.2 million invested, including:

- Corporate Ridge Office Park—Corporate Ridge I with 90,000 square feet, \$15 million; Intrust Bank at 3,200 sq. ft., and John Deere Agricultural Marketing Center at 126,150 sq. ft. and \$40 million
- US Bank Business Center at 163,000 sq. ft., \$75.4 million
- I-35/119<sup>th</sup> St. Technology Park with Farmers Insurance at 95,000 sq. ft.
- Anderson Pointe with two 4,500-sq.-ft. buildings and \$2.8 million investment

Other growth, including **healthcare** and **hotels**, grew by over 85,292 square feet with \$64.25 million invested.

- The Gardens at Creekside, 140,000 sq. ft. with \$12 million invested
- Olathe Medical Center Campus, \$20.85 million for imaging center and infrastructure with \$17.5 million expansion of Cedar Lake Village and the Hoeger House
- Comfort Inn, 37,720 sq. ft., \$3 million, 72 rooms
- Olathe Hotel & Suites by Best Western, 37,720 sq. ft., \$3 million, 67 rooms
- Candlewood Suites, 47,364 sq. ft., \$3 million, 85 rooms
- LaQuinta Inn & Suites, 58,000 sq. ft., \$4.9 million, 106 rooms
- Mahaffie Stagecoach & Stop Heritage Center, 10,000 sq. ft.

The Hampton Inn and the Fairfield Inn & Suites expanded or renovated their facilities.

Olathe now has 1,087 hotel rooms, compared to 800 rooms for many years.

The Chamber expanded the Olathe Marathon, Half Marathon, 5K and new Kid’s Run with registrations increasing by 50 percent (direct eco-

nomonic impact: \$645,000). The CVB created a new logo and Web site for the 2009 marathon coming in March.

The Chamber’s CVB assisted with numerous reunions and events that brought visitors to Olathe, including:

- Track & Field USATF Championships (400 athletes; \$804,000 impact)
- Kansas State Soccer Cup (1,600 players; \$2.14 million impact)
- Special Olympics Boccee and Soccer state tournaments

The “Olathe is a Great Draw” National Tourism Week promotion brought 15 meeting planners from across the region to tour Olathe accommodations and meeting facilities, generating 122 room nights and five meetings.

The Olathe CVB completed a positioning and visitor branding initiative resulting in new advertising campaigns and a new tagline: “The Crossroads to Adventure. Olathe.”

A new Olathe Visitor Center was opened at Bass Pro Shops.

The Chamber did the groundwork for improving its Web site—the navigation, features, and appearance. The unveiling is set for Jan. 30, 2009.

The Chamber hired its first ever full-time webmaster and e-communications manager to increase electronic communications with members.

The Chamber increased non-dues revenue from 40 percent in 2007 to 45 percent in 2008.

The Chamber assisted over 200 existing businesses in numerous ways:

- Visited to help assess needs
- Helped with relocations, site and property purchases
- Facilitated Department of Commerce incentive meetings
- Served as a liaison with the City of Olathe in Neighborhood

Revitalization Program, incentives for expansion, street signage, and other issues

- Assisted with staffing and workforce development
- Provided input and assistance with new owners on redevelopment of the Great Mall of the Great Plains
- Helped identify potential tenants

The 2008 “Five Star” Grand Prix Membership Drive generated \$130,609 in revenue and 300 new or renewing members, thanks to the work of member volunteers and staff.

The Chamber began initiating an environmental sustainability emphasis, forming a Sustainability Task Force.

The American Chamber of Commerce Executives (ACCE) presented the Chamber with a *Membership Achievement Award*, listing the Chamber in the top ten chambers in the United States in new member dollars in its membership size category.

The Chamber also qualified to compete for the ACCE *Chamber of the Year* award.

Twenty-six new leaders graduated from the 27th class of Leadership Olathe.

The Leadership Olathe Alumni Association was formed with 125 charter members.

A new program, Close-Up Leadership, was established to bring 21st Century leadership tools to companies on-site.

The Leadership program secured two \$50,000 grants for the leadership funds from the Kansas Health Foundation.

Internally, the Chamber converted its membership database, cut operating expenses in the areas of telephone, postage, and credit card processing, and cut administrative costs associated with payroll and health insurance.

Continued page 6.

## “FIVE STAR” GRAND PRIX RECRUITS 300 MEMBERS, YIELDS \$131,609

**The Chamber’s 2008 membership campaign generated** \$131,609 in membership revenue with 300 new and renewing members joining, surpassing the campaign goal.

Eighty-five volunteer Chamber member recruiters participated in the campaign, which followed the theme, “Five Star” Grand Prix. It was held at and sponsored in part by the newly expanded Sadler’s Indoor Racing.

For the third consecutive year, the top volunteer campaign recruiter was Garry Poore, Long Term Care Financial Partners, who raised \$9,805. Other top recruiters are listed on p. 2.

Dana Ketterling, the Chamber’s vice president of membership development, credits the success of the campaign to energetic and inspiring volunteers and to the Chamber member businesses that provided exceptional incentive prizes, not the least of which

was a drawing for a free \$2,520 ad offered by The Olathe News.

Ketterling said the theme, which included complimentary racing at



Sadler’s, generated friendly competition and momentum.

Audiovision Productions sponsored a video that featured chamber members and volunteers driving go-karts through the streets of Olathe and racing at Kansas Speedway. Lanmarx Graphix co-sponsored the event, along with dozens of other chamber members. See following pages.

New members, drive details inside.

# DRIVE DRWS 300 NEW AND RENEWING MEMBERS



## Team leaders amp up recruiting efforts...

**ACI Concrete Placement LLC**  
**Matt Kaminsky, Mike Latham**  
 19945 W. 157th St., Olathe, KS 66062  
 913-281-3700  
 mkaminsky@aciconcreteplacement.com  
 Concrete Pumping Equipment

**ACN**  
**Leann Reid**  
 Shawnee, KS 66203  
 913-306-0728  
 reidleannie@yahoo.com  
 www.reidwildcat.acnrep.com  
 Telecommunications  
 Security Systems Consultants

**Administaff**  
**Michael Bradley, Loretta Chudy**  
 4200 W. 115th St., Suite 200  
 Leawood, KS 66206  
 913-339-2212  
 mike\_bradley@administaff.com  
 www.administaff.com  
 Professional Employer Organization

**Advanced Communication Systems, Inc.**  
**Peter M. Bajich**  
 1948 E. Santa Fe St., Suite I  
 Olathe, KS 66062  
 913-829-9400  
 www.advancedkc.com  
 Telephone Sales/Service

**AFLAC**  
**Peter Lindstrom**  
 7509 Northwest Tiffany Springs Parkway,  
 Suite 310  
 Kansas City, MO 64153  
 913-485-7945  
 peter\_lindstrom@us.aflac.com  
 www.aflac.com  
 Insurance

**AFLAC**  
**Hugh Sawyer**  
 10800 Farley, Suite 306  
 Corporate Woods Building 75  
 Overland Park, KS 66210  
 913-636-4326  
 hugh\_sawyer@us.aflac.com  
 www.aflac.com  
 Insurance

**AFLAC**  
**Peter Weikel**  
 10800 Farley, Suite 306  
 Corporate Woods Building 75  
 Overland Park, KS 66210  
 913-378-8979  
 peter\_weikel@us.aflac.com  
 www.aflac.com  
 Insurance

**Altman-Charter Company**  
**Greg Hensley, Ray Hutsel**  
 15748 S. Mahaffie St.  
 Olathe, KS 66062  
 913-254-7580  
 rhutsel@altman-charter.com  
 www.altman-charter.com  
 Contractors-General

**AmeriPride Uniform, Linen, and Apparel Company**  
**Alan Marstall, Jeff Mills**  
 8120 NW 106th St.  
 Kansas City, MO 64153  
 913-515-0000  
 alan.marstall@ameripride.org  
 www.ameripride.com  
 Uniforms Wholesale & Manufacturers

**Amplifon Hearing Aid Centers**  
**Chad O'Gara, Michelle Stevens**  
 135th & Black Bob  
 Inside Wal-Mart Super Center  
 Olathe, KS 66062  
 913-782-2546  
 4042NCL@amplifon.com  
 Hearing Aids & Assistive Devices

**Anderson Automotive**  
**John Anderson**  
 15680-A S. Keeler Terr.  
 Olathe, KS 66062



Photo courtesy Dawson Photos

Leading the teams of volunteers who recruited new members were (back row) Scott Case, Brent McCune, Ray Alvarez, Sandy Chaney, Garry Poore, Jay Davidson, Nancy Carr, Dana Ketterling, and Jeff Roblez; Betty Simmons (middle); and (front row) Adele Adell, Michelle Gressel, and Angela Lickliter.

913-393-0083  
 John@andersonautomotive.net  
 www.andersonautomotive.net  
 Automobile Repairs & Service

**Animal Haven**  
**Judde Laning**  
 9800 W. 67th St., Merriam, KS 66203  
 913-626-7620  
 bwiley@animalhavenkc.org  
 www.animalhavenkc.org  
 Animal Shelters

**Applebee's/Harrison**  
**Jane Jewett**  
 14860 S. Harrison, Olathe, KS 66061  
 913-829-0503  
 www.applebees.com  
 Restaurants/Clubs/Caterers

**Austin Shelby/Reece & Nichols Realtors**  
**Shelby Austin**  
 2140 E. Santa Fe St., Olathe, KS 66062  
 913-782-8822  
 shelbyaustin@reeceandnichols.com  
 www.shelbyaustin.reeceandnichols.com  
 Real Estate - Residential

**Austin's/Gardner**  
**Brandon Blum, Mike Thayer**  
 245 N. Moonlight Rd., Gardner, KS 66030  
 913-856-6965  
 austinsbargrill@sbcglobal.net  
 www.austinsbarandgrill.com  
 Restaurants/Clubs/Caterers

**Austin's/Olathe**  
**Brandon Blum, Mike Thayer**  
 2103 E. 151st St., Olathe, KS 66062  
 913-829-2106  
 austinsbargrill@sbcglobal.net  
 www.austinsbarandgrill.com  
 Restaurants/Clubs/Caterers

**Bacchanalia**  
**Eric Parinello**  
 12450 Newton St.  
 Overland Park, KS 66213  
 913-940-0292  
 privatetdining-kc@sbcglobal.net  
 www.bacchanalia-events.com  
 Banquet Facilities/Catering

**Balloon Garden/Santa Productions**  
**Carol Miner, Steve Miner**  
 Olathe, KS 66061  
 913-383-1212  
 cminer104@aol.com  
 www.balloongarden.com  
 Balloon Decorators/ Santa Visits

**BCS Design, Inc.**  
**Daren Carney, AIA**  
**Brian McDaniel, AIA**  
**Jeffrey Shinkle, AIA**  
 19920 W. 161st St., Olathe, KS 66062  
 913-780-4820  
 jhs@bcsarchitects.com  
 www.bcsarchitects.com  
 Architects

**Best Western Olathe Hotel & Suites**  
**Shaunak Patel**  
 1580 S. Hamilton Cir., Olathe, KS 66061  
 913-440-9762  
 bwolathehs@yahoo.com  
 www.bestwestern.com  
 Hotels & Motels

**Big Bob's Outlet**  
**Keith Hutchings**  
 10001 W. 75th St.  
 Overland Park, KS 66204  
 913-362-2627  
 scott@bigbobsflooring.com  
 www.bigbobsoutlet.com

Carpet/Rug/Tile/Flooring Dealers

**Brand Central Marketing**  
**Dee Grout, R. W. Peterson**  
 10308 Metcalf Ave., Suite 225  
 Overland Park, KS 66212  
 913-599-7901  
 dee@bc-marketing.net  
 www.bc-marketing.net  
 Advertising, Marketing  
 Web Site Design/Hosting

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## THE TEAMS AND INDIVIDUALS BEHIND THE CAMPAIGN!

**TOTAL RAISED:**  
**\$131,609**  
**NEW & RENEWING**  
**MEMBERS: 300**

### TOP THREE TEAMS

1. **Poore's "Pavement Pounders"**  
\$19,759
2. **Carr's "Classic Cruisers"**  
\$18,886
3. **Simmons' "Speed Demons"**  
\$14,818

### CAMPAIGN CAPTAINS AND CO-CAPTAINS LEAD THE CHARGE

Campaign Chair: **Brent McCune**,  
 Compass Financial Resources

**Adell's "Adrenaline Rush"**  
 Captain: **Adele Adell**, Pre-Paid Legal Services, Inc.; Co-Captain: **Sandy Chaney**, Chaney Pest Management, LLC

**Alvarez's "Accelerators"**  
 Captain: **Ray Alvarez**, A&F Mortgage, Inc.; Co-Captain: **Scott Case**, First National Bank of Olathe

**Carr's "Classic Cruisers"**  
 Captain: **Nancy Carr**, JoCo/K-State Research & Extension; Co-Captain: **Angela Lickliter**, Scooter's Coffeehouse

**Poore's "Pavement Pounders"**  
 Captain: **Garry Poore**, Long Term Care Financial Partners; Co-Captain: **Jeff Roblez**, CPA, Mize Houser & Company, P.A.

**Shands' "Super Slicks"**  
 Captain: **Adriane Shands**, Metcalf Bank; Co-Captain: **Michelle Gressel**, Residence Inn by Marriott

**Simmons' "Speed Demons"**  
 Captain: **Betty Simmons**, RE/MAX Best; Co-Captain: **Jay Davidson**, CPA, Greenfield & Davidson, Chtd.

### TOP INDIVIDUAL PRODUCERS & PRIZES

1. **Garry Poore**, Long Term Care Financial Partners; \$9,805; Cruise & Travel, round-trip airline tickets
2. **Nancy Carr**, JoCo/K-State Research & Extension; \$5,807; Olathe Ford Lincoln-Mercury, "Auto Protector" paint & interior treatment
3. **Bill Garton**, Tandem Truck & Equipment; \$5,158; Green Lantern, car washes for a year
4. **Sherm Olson**, Olson Outdoor Advertising; \$4,300; Garmin Forerunner 305
5. **Doug Sanders**, associate member; \$3,274; Smoothie Factory, Smoothies for a year
6. **Drew Dieterich**, associate member; \$3,164; Chick-fil-A for a year
7. **Brian Roby**, First National Bank of Olathe; \$3,156; New Dinner Theater, VIP package for two
8. **Jeff Roblez**, Mize, Houser & Co.; \$2,999 - Dragonfly Boba Tea & Bakery, pie of the month for a year
9. **Joel Johns**, Webphibian; \$2,979; Lowe's/Olathe, 40-piece Kobalt socket set & 10 gallons of Valspar paint
10. **Adele Adell**, Adell Associates Pre-Paid Legal Services; \$2,857; KC Zoo 2009 unlimited-visits membership
11. **Betty Simmons**, RE/MAX Best Realty; \$2,692; Quality Office Interiors, Encore ergonomic adjustable chair

# WELCOME NEW MEMBERS



**Camp Bow Wow**  
**Brenda Heppenstall, Carl Heppenstall**  
 1150 W. 151st St., Suite D  
 Olathe, KS 66061  
 913-599-0107  
 olathe@campbowwowusa.com  
 www.campbowwow.com/olathe  
 Dog Day Care

**Cartridge World/Black Bob**  
**Robert Ingraham**  
 13776 S. Black Bob Rd.  
 Olathe, KS 66062  
 913-390-1222  
 cw0204@sbcglobal.net  
 www.cartridgeworldusa.com  
 Toner Cartridges & Supplies

**Cathy Caters, Inc.**  
**Cathy Nall**  
 Olathe, KS 66062  
 913-829-3463  
 cathycaters@att.net  
 www.cathycaters.com  
 Caterers

**CITI Smith Barney**  
**Keith Winterhalter**  
 4520 Main St., Kansas City, MO 64111  
 816-932-7853  
 keith.p.winterhalter@smithbarney.com  
 www.fa.smithbarney.com/keithwinterhalter  
 Financial & Financial Advisors

**The Clark Ranch/Westcliffe, Colorado**  
**Bernie Clark**  
 3500 Shawnee Mission Pkwy.  
 Fairway, KS 66205  
 913-522-2100  
 theclarkranch@yahoo.com  
 www.theclarkfinancialgroup.com  
 Ranches

**Cookie Lee Jewelry**  
**Robin Mullen**  
 Olathe, KS 66062  
 913-780-6787  
 robin6787@att.net  
 www.cookielee.biz/robinmullen  
 Jewelry

**CoreFirst Bank & Trust**  
**Garry Cushinberry, Kent Fager,**  
**Cassie Richardson**  
 3035 SW Topeka Blvd., Topeka, KS 66611  
 800-280-0123  
 www.cbtk.com  
 Financial Planning Consultants  
 Business Development Consultants  
 Investment Services/Retirement Planning  
 Banks & Banking Associations  
 \*Investors Guild

**CoreFirst Bank & Trust**  
**Garry Cushinberry, Nicholas Hunt,**  
**Timothy Swift, Melissa Trujillo**  
 15535 W. 95th St., Lenexa, KS 66219  
 913-248-7054  
 nhunt@cbtk.com  
 www.cbtk.com  
 Banks & Banking Associations  
 Business Development Consultants  
 Financial Planning Consultants  
 Investment Services/Retirement Planning  
 \*Investors Guild

**Country Club Tents**  
**Chris Eubanks**  
 3331 Roanoke Rd.  
 Kansas City, MO 64111  
 913-631-8368  
 ceubanks@countryclubtents.com  
 www.countryclubtents.com  
 Tents-Rental

**Cretcher-Heartland**  
**Joseph Spiess**  
 Overland Park, KS 66213  
 913-341-8998  
 jspiess@cretcherheartland.com  
 www.cretcherheartland.com  
 Insurance

**Culver's**  
**Gary Strom, Kari Strom**  
 18685 W. 151st St., Olathe, KS 66062  
 913-764-1111  
 olatheculvers@aol.com  
 Restaurants/Clubs/Caterers

**D & S Services**  
**Steve Benjamin**  
 16268 S. Chester St., Olathe, KS 66062  
 972-896-0661  
 steve@kcteambuilders.com  
 sbenjamin2.ordermygift.com  
 Gifts-Specialty

**Danka Imaging**  
**Heidi Mazingo, Michael Ruther**  
 7940 Marshall Dr., Lenexa, KS 66214  
 913-495-5057  
 www.danka.com  
 Office Supplies/Equipment/Furniture

**Dental Health Professionals**  
**Lisa Ochoa, D.D.S.**  
**Randy Regier, D.D.S.**  
 15010 S. Black Bob Rd.  
 Olathe, KS 66062  
 913-390-8700  
 randyregier@hotmail.com  
 Dentists/Dental Care

**Digital Video Midwest**  
**Corey Cullins, Bruce Swanson**  
 2824 S. 44th St., Kansas City, KS 66106  
 913-831-6700  
 bruce@digitalvideomidwest.com  
 www.digitalvideomidwest.com  
 Audio & Video Equipment Sales, Service  
 & Rental

**Double Nickel Diner**  
**Rich Caines, Sue Caines**  
 189 S. Rogers Rd., Suite 1608  
 Olathe, KS 66062  
 913-782-9777  
 doitontwowheels@hotmail.com  
 Restaurants/Clubs/Caterers

**Earthscaping by Atlas, LLC**  
**Keith Ladd, Kevin McMillin**  
 9745 Mohawk Dr.  
 Leawood, KS 66206  
 816-985-3105  
 kvamcmillin@yahoo.com  
 Landscape/Irrigation-Contractors &  
 Designers

**ECO Fertilization and Lubrication/**  
**Amsoil/Aggrand Dealer**  
**Tom Gorby**  
 14234 W. 120th Terr., Olathe, KS 66062  
 913-593-5797  
 tgorby@att.net  
 www.lubedealer.com/-  
 ecofertilizationandlubrication  
 Fertilizer-Organic  
 Lubricating Oils-Synthetic

**El Centro, Inc.**  
**Magdalena Blas, Maria Reyes**  
 500 E. Santa Fe St., Suite A  
 Olathe, KS 66061  
 913-829-7800  
 mblas@elcentroinc.com  
 www.elcentroinc.com  
 Organizations

**Fairfield Courts LLC**  
**Mary Jo Allen, Gary Jones**  
 169th and Mur-Len, Olathe, KS 66062  
 913-592-2408  
 garmar5150@aol.com  
 www.courtsatfairfield.com  
 Real Estate - Residential  
 Condominiums/Townhomes

**Fantastic Sams/Mur-Len**  
**Michael Werth, Alice Werth**  
 13507 S. Mur-Len Rd., Suite 121



**Garry Poore, Long Term Care Financial Partners, displays his "Top Producer" award with Dana Ketterling, Chamber vice president, Membership Services. Photo by Dawson Photos.**

Olathe, KS 66062  
 913-254-1930  
 mwerth@kc.rr.com  
 www.fantasticsams.com  
 Beauty Salons/Beauty Products

**Farmers Insurance Agency Recruiting**  
**Josh Ornce, Chris Ornce**  
 15700 College Blvd., #202  
 Lenexa, KS 66219  
 913-599-0005  
 jornce@farmersagent.com  
 www.farmersagent.com/jornce  
 Insurance

**First Baptist Church**  
**Debbie Buchholz, Derek Varney**  
 2024 E. 151st St., Olathe, KS 66062  
 913-764-7088  
 fbcolathe@comcast.net  
 www.fbcolathe.org  
 Churches

**First National Bank of Olathe**  
**/Black Bob**  
**Lynsie Ayers, Scott Case**  
 11970 S. Black Bob Rd.  
 Olathe, KS 66062  
 913-791-9979  
 scottcase@fnbolathe.com  
 www.fnbolathe.com  
 Banks & Banking Associations

**First Watch Restaurant**  
**Kelly Kirchoff**  
 15289 W. 119th St., Olathe, KS 66062  
 913-390-6072  
 http://www.firstwatch.com  
 Restaurants/Clubs/Caterers

**French Kiss Nails & Wax**  
**Tai Na (Diana) Song**  
 15036 S. Black Bob Rd.  
 Olathe, KS 66062  
 913-397-0818  
 ashilyc2007@hotmail.com  
 Nail Salons

Continued

## CAMPAIGN SPONSORS AND PRIZE DONORS

A & F Mortgage, Inc.  
 A Unique Boutique  
 All Star Marketing  
 AMS Entertainment  
 Arbonne International/Myra Michaels  
 Ari's Greek Restaurant  
 Atlanta Bread Company  
 AudioVision Productions  
 B & C Mechanical Services, LLC  
 Bass Pro Shops  
 Bell Cultural Events Center of MNU  
 Boulevard Limousine, LLC  
 Burns Publishing Co., Inc.  
 Candlewood Suites-Olathe  
 Capitol Federal Savings/119th St.  
 Carpet Direct, Vearl Jones  
 Chick-fil-A  
 Coach-To-Success, L.L.C.  
 Comcast  
 Comfort Suites  
 Country Club Tents  
 Cricket Communications  
 Cruise & Travel, L.C.  
 Decker Chiropractic Walk In Care, P.A.  
 Dick's Sporting Goods  
 Double Nickel Diner  
 Dragonfly Boba Tea and Bakery  
 The Eldridge Hotel  
 Executive Embroidery  
 FASTSIGNS  
 Feeney's Hallmark Shop  
 First National Bank of Olathe/Santa Fe  
 First Watch Restaurant  
 Fulk Chiropractic Center  
 Galbrecht Eyecare, LLC  
 Garmin International, Inc.  
 Garozzo's  
 Grandma's Office Catering  
 Green Lantern Car Wash  
 HealthRidge Fitness Center  
 Holiday Inn of Olathe  
 Inge's Impressions  
 Jason's Deli  
 Jersey Mike's

Joe's Crab Shack  
 Johnson County Magazines  
 Kansas City Chiefs Football Club  
 Kansas City Wizards  
 Kansas Speedway  
 La Hacienda  
 Lanmarx Graphix Apparel & Promotions  
 LaQuinta Inn & Suites-Olathe  
 Life Chiropractic  
 Lowe's Home Centers, Inc.  
 Mahaffie Stagecoach Stop & Farm  
 Historic Site  
 Marathon Moving & Delivery  
 MidAmerica Nazarene University  
 Minsky's Pizza  
 Mobile-Link Wireless of Olathe  
 Monkey Bizness  
 New Theatre Restaurant  
 Office Depot  
 Office Interiors Inc.  
 Olathe Family YMCA  
 Olathe Ford Lincoln Mercury  
 Olathe Glass and Home Decor  
 Olathe Medical Center  
 The Olathe News  
 PepsiAmericas  
 Planet Beach Contempo Spa  
 Prairie Life Fitness  
 Regency Coffee & Vending  
 Residence Inn by Marriott  
 Sadlers Indoor Racing, Inc.  
 Scooter's Coffeehouse  
 Sign Connection  
 Smokin' Joe's Bar-B-Q & Catering, Inc.  
 Smoothie Factory  
 Smoothie King  
 Storage Mart  
 Summit Publications, Inc.  
 Sushi House  
 Taco John's of Olathe  
 Tailor Made by Tamela  
 Tannah's Asian Fusion  
 Tiger Rock Tae Kwondo  
 Tobler's Flowers  
 Webphibian, Inc.

## Information THIS PUBLICATION

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**(913) 764-1050**

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 P.O. Box 98  
 Olathe, Kansas 66051-0098  
 chamber@olathe.org  
 FAX: (913) 782-4636  
 www.olathe.org • wap.olathe.org

## EXTEND A WELCOME TO OUR NEW MEMBERS!



**Celebrating campaign success at Bass Pro are Kelly Kirchoff, Michelle Gressel, Adriane Shands, and Mayor Michael Copeland.**

**Gardner National Bank**  
**Dana Coriell, Ralph Leno**  
 840 E. Main St., Gardner, KS 66030  
 913-856-7199  
 rleno@gardnernational.com  
 dcoriell@gardnernational.com  
 www.gardnernational.com  
 Banks & Banking Associates

**Girlfriends~The Salon**  
**Luttra Lewis**  
 2063 E. Santa Fe St., Olathe, KS 66062  
 913-764-8988  
 Girlfriends416@aol.com  
 www.girlfriendsthesalon-ks.com  
 Beauty Salons/Beauty Products

**Harvest Moon Natural Foods**  
**Paul Bennett, Susan Bennett**  
 2113A E. 151st St., Olathe, KS 66062  
 913-782-7562  
 info@harvestmoonnaturalfoods.com  
 www.harvestmoonnaturalfoods.com  
 Nutritional Supplements/Weight Control  
 Services/Vitamins

**Calvin Hayden, County Commissioner**  
 37550 W. 95th St., DeSoto, KS 66018  
 913-944-2623  
 calhrs@hotmail.com  
 www.haydenforcommissioner.com  
 Government

**Heartland Habitat For Humanity**  
**Kate Fields, Tom Lally**  
 1401 Fairfax Trafficway, Suite 323D  
 Kansas City, KS 66115  
 913-342-3047  
 kate@heartlandhabitat.org  
 www.heartlandhabitat.org  
 Organizations

**The Henry Law Firm, P.A.**  
**Steven Henry**  
 7270 W. 98th Terr., Suite 200  
 Overland Park, KS 66212  
 913-381-5020  
 henrypractice@gmail.com  
 Attorneys

**High Tech Dents, Inc.**  
**Ugo Paradiso, Rachael Paradiso**  
 417 N. Rawhide, Unit G  
 Olathe, KS 66061  
 913-302-5293  
 hightechdents@gmail.com  
 www.hightechdents.org  
 Auto Body Repairing & Painting

**Holtze Executive Village**  
**Mary Durham, Ron Raney, Valerie Robertson**  
 11400 College Blvd.  
 Overland Park, KS 66210  
 913-344-8100  
 vrobertson@holtze.com  
 www.holtze.com  
 Hotels/Motels

**Incred-A-Bowl/Trail Winds**  
**Jody & Danny Jackson, Carla Wheeler**  
 8500 W. 151st St.  
 Overland Park, KS 66223  
 913-851-1700  
 www.incredabowl.com  
 Amusement Places

**Jersey Mike's**  
**Frank Czaszynski, Mike Spiegel**  
 15018 S. Black Bob Rd.  
 Olathe, KS 66062  
 913-254-7756  
 info@jerseymikes.com  
 www.jerseymikes.com  
 Restaurants/Clubs/Caterers

**Jubilee Native Prairie Gardens**  
**Glenn Fell**  
 33040 W. 167th St., Gardner, KS 66030  
 913-205-7031  
 gtfell@hotmail.com  
 www.jubileenative.com  
 Attractions

**K. C. Arborist-Tree Care Specialists**  
**Brandon Hendrickson**  
 P. O. Box 25282  
 Overland Park, KS 66225  
 913-390-0033  
 kcarborist@gmail.com  
 www.kcarborist.com  
 Tree Service

**Kansas City Cancer Center Southwest**  
**John Hennessy, Deb Konrade**  
 12200 W. 110th St.  
 Overland Park, KS 66210  
 913-541-4607  
 john.hennessy@usoncology.com  
 www.oncology.com  
 Physician Services  
 Health Care Facilities

**The Kansas City Royals Baseball Club**  
**Joel Kammeyer, Brian Madden**  
 One Royal Way, Kansas City, MO 64141  
 816-564-4178  
 joel.kammeyer@royals.com  
 www.royals.com  
 Athletic Organizations

**Kansas Secured Title**  
**Wayne Bennett, Diane Goebel**  
 12019 S. Strang Line Rd.  
 Olathe, KS 66062  
 913-754-4500  
 dgoebel@kstjohnson.com  
 www.kstjohnson.com  
 Title/Escrow Companies

**KC Metro Woman Live**  
**Ann Butenas**  
 7111 W. 151st St., #134  
 Overland Park, KS 66223  
 913-526-5996  
 ann@kcmetrowoman.com  
 Radio Programs

**Keeping Good Company**  
**Stephanie Starks**  
 16082 Metcalf Ave.  
 Overland Park, KS 66085  
 913-685-4300  
 kgcop@att.net  
 www.keepinggoodcompany.com  
 Furniture

**Kenton Auto Glass Center**  
**Darin Hamilton, Scott Sullins, Roy Webb**  
 16480 W. 118th St., Olathe, KS 66061  
 913-768-4545  
 darin.hamilton@autoglasscenter.com  
 www.kentonautoglasscenter.com  
 Glass Auto

**Koch Chiropractic**  
**Cory Koch, D.C., Alexis Sanchez**  
 2139 E. 151st St., Olathe, KS 66062  
 913-768-0000  
 drkoch@smartnerves.com  
 www.smartnerves.com  
 Chiropractors

**La Mesa Mexican Restaurant**  
**Oracio Palomino**  
 12225 S. Strang Line Rd.  
 Olathe, KS 66062  
 913-764-0997  
 www.la-mesa.com  
 Restaurants/Clubs/Caterers

**Lanmarx Graphix Apparel & Promotions Company**  
**Jim Barnett**  
 13434 Santa Fe Trail Dr.  
 Lenexa, KS 66215  
 913-495-5522  
 jbnarnett@lanmarx.com  
 www.lanmarx.com  
 Printers, Publishers, Typesetters & Graphics, Advertising Specialties

**LaserCycle, Inc.**  
**Charlotte Barksdale, Joshua Trask**  
 8208 Nieman Rd., Lenexa, KS 66214  
 913-894-7470  
 jdavis@lasercycle.com  
 www.lasercycle.com  
 Toner Cartridges & Supplies

**Lease One**  
**John O'Keefe**  
 15282 Long St., Overland Park, KS 66221  
 913-660-6214  
 jokeefe@leaseone.com  
 www.leaseonekc.com  
 Leasing Broker

**Lending Hands, LLC**  
**Margaret Poague, Larry Poague, Jr.**  
 4409 W. 62nd Terr., Fairway, KS 66205  
 913-484-3469  
 margimail@kc.rr.com  
 Real Estate Developers & Investors

Continued

## SPONSORS WHO RECRUITED NEW AND RENEWING MEMBERS

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Management, LLC; Sue Couretton, Costco Wholesale/Lenexa; Andrew Darling, Goodman Gravley Insurance Source; Jay Davidson, CPA, Greenfield & Davidson, Chtd.; Rick Davidson, Positive Changes, Inc.; Billey Davis, Johnson County Department of Corrections; Lucy DelSarto, TCOY Wellness and Mannatech; Chad Derowitsch, MBA, Met Life; Drew Dieterich; Dwight Douglas, Bell Cultural Events Center of MNU; Jamie Dozark, Candlewood Suites Olathe; Tony Drew, HandyFolks, Inc.; Sandy Feeney, Feeney's Hallmark Shop; Gary & Pam Finnell, Smart Travel Connections; Ed Forsyth, Overhead Door Company of Kansas City; Joanne Galbrecht, Arbonne International; Bill Garton, Tandem Truck Service, Inc.; Jim Gasper, Farmers Insurance; David Gordon, Grandma's Office Catering; Michelle Gressel, Residence Inn by Marriott; Dave Harrold, Fish Window Cleaning; Josh Hartley, Tiger Rock Tae Kwondo; Irene Julia Hayes, Hayes Tooling & Plastics, Inc.; Ty Hiebert,

Chicago Title Insurance Company; Charlie Hill, Bank of Blue Valley; Melissa Holst, Planet Beach; Eric Hughes, Strickland Construction Company; Nicholas Hunt, CoreFirst Bank & Trust; Inge Huston, Inge's Impressions; Rhonda Ivey, Landmarks Graphix Apparel & Promotions; Joel Johns, Webphibian, Inc.; Juanita Koop, A Unique Boutique; Steve Lager, AudioVision Productions; Angela Lamb, Dragonfly Boba Tea and Bakery; Patricia Ledom, Johnson County Magazines; Sara Lehmkuhl, D.C., Decker Chiropractic Walk In Care, P.A.; Angela Lickliter, Scooter's Coffeehouse; Tricia Luedke, Enterprise Bank & Trust; Paul Marsh, Bass Pro Shops; Roger Mason, Coldwell Banker Commercial Fishman & Co.; Karen Mills, Interiors By Design, Inc.; Laurie Minard, Garmin International, Inc.; Mark Naster; Mary Nichols, The Eldridge; Sherm Olson; Ayesha Palmer; Harlan Parker, CLU,ChFC, Harlan C. Parker State Farm Insurance; Scott Pick, Farmers Insurance Group Service

Point; Garry Poore, Long Term Care Financial Partners; Becky Rawls Riley, Operating Sooner, Inc.; Jeff Roblez, CPA, Mize, Houser & Company, P.A.; Brian Roby, First National Bank of Olathe; Karl Roscoe, Silver Fox Associates; Ed Russell, Keller Williams Realty; Phillip Sadler, Sadlers Indoor Racing, Inc.; Doug Sanders, Associate Member; George Schlagel, Schlagel Gordon & Kinzer LLC; Larry Schneider, Miracles With Water; Adriane Shands, Metcalf Bank/; Scott Sidwell, Summit Insurance Group; Betty Simmons, Betty Simmons RE/MAX Best; Bennie Smith, Penwell Gabel Funeral Home & Crematory; Kenneth Smith, UMB Bank; Rosemary Smith, Bank of the Prairie; David Soxman, BIGSHOT Design Co.; Dave Stein, JobMatch Assessment, Inc.; Lisa Stenson, Marriott ExecuStay; Nathan Van De Voorde, Convergys; Mary Van Gorp, Market America; Dana Ward, Marathon Moving & Delivery; Cathy Weaver, Miracles With Water; Mike Yancey, Farmers Bank of Kansas City.

# NEW, RENEWING CHAMBER MEMBERS NUMBER 300



**The Little Gym of Olathe**  
**Delinda Johnson, Robert Johnson**  
 2073 E. Santa Fe St., Olathe, KS 66062  
 913-782-3311  
 djohnson@thelittlegym.com  
 http://www.tlgolatheks.com  
 Child Development Programs

**M C Janitorial LLC**  
**Mike Cox, Martha Cox**  
 413 S. Normandy, Olathe, KS 66061  
 913-780-0731  
 mcmc413438@sbcglobal.net  
 www.mcjanitorial.com  
 Cleaning/Maintenance-Commercial & Residential

**Marriott ExecuStay**  
**Lisa Allen, Gabriel Wacker**  
 10906 Pflumm Rd., Lenexa, KS 66215  
 913-451-3300  
 kansascity@execustaymidwest.com  
 www.execustay.com  
 Corporate Housing

**Mary Kay Cosmetics**  
**Laura Butler**  
 10000 W. 156th St.  
 Overland Park, KS 66221  
 913-669-0105  
 lwbutler@kc.rr.com  
 www.marykay.com/lauraannbutler  
 Cosmetics

**MEGA Health and Life Insurance**  
**Jesse Schreuder**  
 10551 Barkley, Suite 502  
 Overland Park, KS 66212  
 816-529-2967  
 jschreuder@kc.rr.com  
 www.healthmarkets.com  
 Insurance

**Merit Resources**  
**Doug deLisser**  
 15954 S. Mur-Len Rd., Suite 211  
 Olathe, KS 66062  
 816-589-2179  
 doug.delisser@meritresources.com  
 www.meritresources.com  
 Professional Employer Organization  
 Human Resources Consultants  
 Payroll/Human Resource Services

**MIT Benefits**  
**Terry Beck, Jason Powers**  
 9545 Woodland Rd., Lenexa, KS 66225  
 913-254-7100  
 terryb@MITbenefits.com  
 www.mitbenefits.com  
 Insurance

**Mr. Rooter Plumbing**  
**Joseph Bradshaw, Denise Johnson**  
 Lawrence, KS 66044  
 913-451-9111  
 rooter@sunflower.com  
 www.mrooter.com/-  
 douglasandjohnsoncounty  
 Plumbing - installation & service  
 Plumbing Drain & Sewer Cleaning  
 Service, Water Heaters

**Naibert, Bob**  
 Overland Park, KS 66213  
 913-681-8293  
 naibert@aol.com  
 Associate Members

**New Horizon Ranch**  
**Brian Miller, Joy Miller**  
 1526 Vermont Rd., Rantoul, KS 66079  
 913-620-2788  
 brian@newhorizonranch.org  
 www.newhorizonranch.org  
 Organizations

**Noah's Ark Gift Shoppe**  
**Carolyn Aranjó**  
 108 N. Clairborne Rd., Olathe, KS 66062  
 913-829-9444  
 carolynj@aranjo.net  
 www.noahsarkgiftsandcrafts.com  
 Gifts-Specialty

**Norm Harp, CPA**  
 3001 N. M-291 Hwy.  
 Harrisonville, MO 64701  
 816-380-3536  
 nharp2000@cs.com  
 Accountants-Certified Public

**Oak Ridge Park Apartments**  
**Bryan Smith, Christine Steere**  
 18325 W. 152nd Terr.  
 Olathe, KS 66062  
 913-780-6300  
 oakridgepark@comcast.net  
 www.apartments.com/-  
 oakridgeparkolathe  
 Apartments/Duplexes

**OFM Benefits Consulting**  
**Scott Borden**  
 6400 Glenwood, Suite 307  
 Overland Park, KS 66202  
 913-980-4694  
 scott@myhsaguy.com  
 www.myhsaguy.com  
 Insurance

**Outpost Worldwide**  
**Val Anderson, Jason Cantu, Rob Cecil, Deena Stevens, Sarah Strnad, Susan Wellford, Michael Wunsch**  
 7833 Barton St., Lenexa, KS 66214  
 913-491-1124  
 val@outpostworldwide.com  
 www.outpostworldwide.com  
 Video Production Services

**PerAspera**  
**Jeff Lewis, Brian Pauls**  
 10308 Metcalf Ave., #179  
 Overland Park, KS 66212  
 913-385-7102  
 jeff.lewis@peraspera.com  
 www.peraspera.com  
 Business Services  
 Computer Networking

**The Pet Ranch**  
**Travis Bauer, Carrie Turpin, Joshua Turpin**  
 12700 W. 151st St., Olathe, KS 66062  
 913-579-6144  
 carrie@petranchkc.com  
 www.petranch.com  
 Dog Day Care

**Play It Again Sports**  
**Bob Jarvis, Phil Thompson**  
 7151 W. 135th St.  
 Overland Park, KS 66223  
 913-897-3091  
 kcplayitagainsports@yahoo.com  
 http://playitagainsportskansascity.com  
 Sporting Goods-Retail

**Plaza Mortgage**  
**Steve Tremaine**  
 7600 State Line, Suite 210  
 Prairie Village, KS 66208  
 913-593-6961  
 stephen.c.tremaine@wellsfargo.com  
 www.stevetremaine.com  
 Mortgages

**PODS-Portable On Demand Storage**  
**Bill Munholland**  
 14101 Norby Rd., Grandview, MO 64030  
 800-776-7637  
 bmunholland@podskc.com  
 www.pods.com  
 Moving & Storage

**Point Graphics**  
**Teresa Carnes, Lori Snow**  
 Lenexa, KS 66215  
 913-438-3905  
 sales@printwithpoint.com  
 www.printwithpoint.com  
 Printers, Publishers, Typesetters & Graphics, Graphic Design

**Portraits Today Studios**  
**Chris Lengquist, Marie Lengquist**  
 2081 E. Santa Fe St., Olathe, KS 66062  
 913-782-7427  
 portraitstoday@att.net  
 www.portraitstodaystudios.com  
 Photography/Studio

**Principal Financial Group**  
**Nicholas Darrah**  
 7300 W. 110th St., Suite 620  
 Overland Park, KS 66210  
 913-317-6611  
 darrah.nick@principal.com  
 www.principal.com/midwest  
 Financial & Financial Advisors

**Quilters' Haven**  
**Debbie Richards, Tom Richards**  
 116-B N. Clairborne Rd.  
 Olathe, KS 66062  
 913-764-8600  
 mail@quiltershaven.com  
 www.quiltershaven.com  
 Retailers

**The Real Estate House**  
**Tameka Bryant, Lynsey Juno**  
 4125 Broadway, Suite 100  
 Kansas City, MO 64111  
 816-523-1515  
 apalmer@therehouse.com  
 www.therehouse.com  
 Real Estate - Residential

**Reece & Nichols Realtors**  
**/Baxter Homes KC Team**  
**Thom Baxter, Connie Caputo-Belcher, Isabella Leone**  
 2140 E. Santa Fe St., Olathe, KS 66062  
 913-254-2427  
 www.baxterhomeskc.com  
 Real Estate - Residential

**Reece & Nichols Realtors**  
**Gloria Bible**  
 2140 E. Santa Fe St., Olathe, KS 66062  
 913-522-9382  
 gloria@gloriabile.com  
 www.gloriabile.com  
 Real Estate - Residential

**Reece & Nichols Realty**  
**Mike Shaw**  
 2140 E. Santa Fe St., Olathe, KS 66062  
 620-364-9829  
 mikeshaw@reeceandnichols.com  
 www.reeceandnichols.com  
 Real Estate - Residential

**Results Coaching-Best Year Yet!**  
**Donna King**  
 4508 Anderson St., Shawnee, KS 66226  
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 donna.king@bestyearyet.com  
 www.bestyearyet.com  
 Business/Training-Management  
 Consultants

**Sandler Training/Effective Sales Development, Inc.**  
**Richard Doolittle, Steve Montague**  
 4824 NW Gateway Ave.  
 Riverside, MO 64150  
 816-505-2500  
 steve@effectivesales.net  
 www.effectivesales.net  
 Sales Training  
 Business/Training-Management  
 Consultants  
 Management Consultants  
 \*Investors Guild

**Send Out Cards**  
**Scott Schwarz**  
 Shawnee Mission, KS 66203  
 913-375-2013  
 scottsbaps@kc.rr.com  
 www.sendoutcards.com/38080  
 Greeting Cards

**Send Out Cards**  
**Hildy Ann McElvain**  
 14617 Dearborn St., Olathe, KS 66223  
 913-685-0828  
 hildy@kc.rr.com  
 www.sendoutcards.com/hildy  
 Greeting Cards

**Sentry Insurance**  
**Ann French**  
 1800 N. Point Dr.  
 Stevens Point, WI 54481  
 913-766-0264  
 ann.french@sentry.com

www.sentry.com  
 Insurance

**Smoothie King**  
**Jeff Jenkins**  
 12254 W. 135th St.  
 Overland Park, KS 66221  
 913-897-2525  
 thinkfitsk@yahoo.com  
 www.smoothieking.com  
 Restaurants/Clubs/Caterers  
 Beverages, Caterers  
 \*Investors Guild

**Special Beginnings Early Learning Center, Inc.**  
**Ashley Neff, Marissa Niemeyer**  
 14169 S. Mur-Len Rd.  
 Olathe, KS 66062  
 913-393-2223  
 marissa@specialbeginningsonline.com  
 www.specialbeginningsonline.com  
 Child Development & Child Care

**SQUARE 1 Branding, LLC**  
**Ryan Bechard, Dick Paschall, Philip Williams, BJ Williams**  
 11235 Mastin St., Suite 103  
 Overland Park, KS 66210  
 913-712-9054  
 pwilliams@square1branding.com  
 www.square1branding.com  
 Adoption Services

**Texas Roadhouse**  
**Martin Rhodes, Adrienne Collins**  
 11973 S. Strang Line Rd.  
 Olathe, KS 66062  
 913-397-8222  
 store\_olathe@texasroadhouse.com  
 www.texasroadhouse.com  
 Restaurants/Clubs/Caterers

**Tupperware by Jacque**  
**Jacque Dekat**  
 Olathe, KS 66061  
 913-768-0770  
 jacdekat@yahoo.com  
 www.my.tupperware.com/jacquedekat  
 Tupperware

**Unlimited Building Maintenance**  
**Mo Bashar, Todd Voorhes**  
 14316 W. 100th St., Lenexa, KS 66215  
 913-322-6200  
 tvoorhes@ubmkansascity.com  
 Janitorial Services/Equipment/Supplies

**Voorhies Cleaning Systems**  
**Jeff Voorhies**  
 6720 Hadley St., Overland Park, KS 66204  
 913-362-0812  
 jeff@voorhiescleaning.com  
 www.voorhiescleaning.com  
 Carpet & Upholstery/Cleaning

**Welcome Wagon**  
**Cathy Freund**  
 Gardner, KS 66030  
 913-221-2142  
 cathy.freund@welcomewagon.com  
 www.welcomewagon.com  
 Welcome Service for Newcomers

## DID WE MISS YOU?

The Chamber takes care to include all new members in our listings, but if we inadvertently left you off, please let us know so we may include you in the next issue. Contact Joyce Coker Dreier, senior vice president of community relations, at jcoder@olathe.org or (913) 764-1050.

If you joined after Jan. 7, chances are you missed our cutoff for this issue, but you'll be listed in the next one. Please note we do not list renewing members in this newsletter—only new members.

## CELEBRATING 2008 ACCOMPLISHMENTS

(cont. from page 1)

### 2009 EXECUTIVE COMMITTEE

Kevin Gilmore, Chair, KPG Capital  
Char MacCallum, Outgoing Chair,  
Char MacCallum Real Estate Group  
Steve Fleischaker, Chair Elect, Bank of Blue Valley  
Adriane Shands, Treasurer, Metcalf Bank  
L. Franklin Taylor, President/Secretary, Olathe Chamber  
David Queen, General Counsel, Gilmore & Bell  
Bret Sheffield, EDC Chair, Opus  
Don Seifert, CVB Chair, City of Olathe

### 2009 BOARD OF DIRECTORS

#### Class of 2009 (Terms expire Dec. 31, 2009)

Michael Ancona, Frank Ancona Honda  
Ron Ryckman, RWR Exteriors, Inc.  
Rodger Smith, Black & Veatch  
Paul Taylor, ITW Dymon  
Lori Tinkler, Applied Measurement Professionals, Inc.  
Nicolle Welsh, Farmers Insurance

#### Class of 2010 (Terms expire Dec. 31, 2010)

Renny Arensberg, KVC Behavioral HealthCare  
Dr. Terry Calaway, Johnson County Community College  
Hank Jolly, Sysco Food Services of Kansas City, Inc.  
Laurie Minard, Garmin International  
Scott Ollendick, Bass Pro Shops  
Diana Raymer, Dos Mundos

#### Class of 2011 (Terms expire Dec. 31, 2011)

Mark Bersted, Aldi, Inc.  
Michelle Gressel, Residence Inn by Marriott  
David Nelson, Honeywell  
Mark Patterson, Heritage Labs  
Adriane Shands, Metcalf Bank  
Dan Wellinghoff, HyVee 119th St.

### COUNCIL OF ADVISORS

Dr. Pat All, Olathe District Schools  
Jim Carr, NAIA  
Frank Devocelle, Olathe Medical Center  
Dr. Dan Richardson, Kansas State Olathe  
Innovation Campus  
Dr. Ed Robinson, MidAmerica Nazarene University  
Michael Wilkes, City of Olathe

### APPOINTED MEMBERS—EX OFFICIO

Adele Adell, Ambassadors, PrePaid Legal Services  
Michael Copeland, Mayor  
Brent McCune, Chamber Foundation Fund,  
Compass Financial Services  
Don Seifert, CVB, City of Olathe  
Bret Sheffield, EDC Chair, Opus  
Annabeth Surbaugh, Chairman, Johnson County  
Board of County Commissioners

### CHAMBER STAFF

L. Franklin Taylor, President  
Tim McKee, Executive Vice President,  
Economic Development  
Joyce Coker Dreier, Senior Vice President,  
Community Relations  
Laura Baldwin, Vice President, Sales & Marketing  
Diane Costello, Vice President, Leadership Development  
Beth Felski, Vice President,  
Community and Government Programs  
Betty Foree, Vice President, Finance  
Ashley Holverson, Vice President,  
Convention & Visitors Bureau  
Dana Ketterling, Vice President,  
Membership Development  
Marlene Bean, Receptionist, Financial Assistant  
Brad Cornell, Director, Business Retention & Expansion  
Bethany Grogan, E-Communications Manager  
Shannon Latham, Assistant Director  
of Economic Development  
Sara Misemer, Manager of Events and Activities  
Susan Taylor, Manager,  
Tourism Development Marketing  
Ky Turner, Sales Associate, Meetings & Sports  
Doug Sanders, Membership Assistant  
Susan Wallace, Executive Assistant to the President  
Michael Wheatley, Membership Services Coordinator

Newsletter printed courtesy  
Burns Printing

The Chamber's Business Lunch Series, addressed issues such as transportation, real estate development and growth, workforce, and voting, providing insight from community and business leaders and access to state elected officials.

Attendance at Chamber events grew to encompass more diverse segments of membership.

The Chamber's position on three critical election issues prevailed at the polls:

- Support: 1/4 cent sales tax to fund the Johnson County Education Research Triangle (JCERT)
- Support: \$68 million School Bond Proposal
- Oppose: Change in judicial selection

The Chamber coordinated and participated in local candidate forums and provided

candidate responses to questionnaires online as part of the VoteOlathe initiative to encourage educated voting.

More than 200 member businesses participated in the VoteOlathe program, providing access to an estimated 41,000 employees and encouraging them to vote. The initiative helped draw voters, and an estimated 79 percent of Olatheans voted in November, once again surpassing the county's 78 percent voter turnout—by a little less than 1 percent.

To help boost the local economy, the Olathe Preferred Savings Plus program expanded with more than 18,000 directories distributed with major employers (Farmers, Garmin, Olathe District Schools, Olathe Medical Center, Terracon, and more) providing it to their employees. Visit [www.olathe.org/value](http://www.olathe.org/value).

## CALENDAR OF EVENTS

JAN. 20

**Human Resources Roundtable.** "New Employee Orientations," 11:30 a.m. to 1 p.m. at the Chamber. Limited to HR professionals. Limited seating. RSVP online by Jan. 16. \$10 for lunch.

JAN. 21

**Ribbon cutting at Shawnee Mission Medical Center's Critical Care Center,** 9100 W. 74th St. at 2 p.m. Hosted by chambers of commerce throughout Johnson County.

JAN. 22

**Chamber Coffee at Keller Williams Realty Diamond Partners, Inc.,** 1367 S. Mur-Len Rd. at 9:30 a.m.

JAN. 24, FEB. 7,  
MAR. 7 & 28, APR. 18

**Breakfast with your legislators.** Series of five Saturday breakfasts at 7:30 a.m. at the Ritz Charles Overland Park, 9000 W. 137th St. Sponsored by the Olathe Chamber and the Johnson County Public Policy Council. Legislators will discuss issues and offer updates from Topeka. RSVP Monday prior to each breakfast. [www.olathe.org](http://www.olathe.org). Single breakfast: \$20 for Chamber members, \$25 for non-members. Five breakfasts: \$85.

JAN. 29

**Chamber Coffee at Reece & Nichols Realtors/Shelby Austin,** 2140 E. Santa Fe St., at 9:30 a.m.

JAN. 30

**Chamber's 88th Annual Meeting** from 11:30 a.m. to 1:30 p.m. at the Holiday-Inn Olathe, 101 W. 151st St. Moderated by FOX 4's Joe Lauria, presentation of Citizen of the Year, Corporate Citizen of the Year, Volunteer of the Year, and other awards, and celebration of 2008 accomplishments. \$50 per member, \$75 for non-members, \$800 for corporate table of eight. RSVP online by Jan. 21.

FEB. 5

**Chamber Coffee at HealthRidge Fitness Center,** 17800 W. 106th St., at 9:30 a.m.

FEB. 12

**Chamber Coffee & ribbon cutting at Noah's Ark Gift Shoppe,** 108 N. Clairborne Rd., at 9:30 a.m.

FEB. 19

**Chamber Business Lunch Series at Ball Conference Center at 11:30 a.m. Topic: The Current Economic Quandary**

FEB. 26

**Chamber Coffee at Best Western Olathe Hotel & Suites,** 1580 S. Hamilton Circle. Ribbon cutting & open house.

MARCH 5

**Chamber Coffee at Harlan Parker State Farm Insurance,** 13095 S. Mur-Len Rd., Suite 180, 30th Anniversary.



### COFFEES AT A GLANCE

*The biggest weekly Chamber networking event in Kansas City!*  
Thursdays, 9:30 a.m.

Jan. 22

**Keller Williams Realty Diamond Partners, Inc.**  
13671 S. Mur-Len Road  
Co-host: Dragonfly Boba Tea & Bakery and Special Olympics Kansas

Jan. 29

**Austin Shelby/Reese & Nichols Relators**  
2140 E. Santa Fe St.

Feb. 5

**HealthRidge Fitness Center**  
17800 W. 106th St.

Feb. 12

**Noah's Ark Gift Shoppe**  
108 N. Clairborne Rd.  
*Ribbon cutting*

Feb. 19

**Monkey Bizness**  
Great Mall of the Great Plains

Feb. 26

**Best Western Olathe Hotel & Suites**  
1580 S. Hamilton Circle  
*Ribbon cutting & open house*

March 5

**La Hacienda**  
1109 S. Santa Fe  
Co-host: Char MacCallum Real Estate Group

March 19

**Cedar Lake Village**  
15325 S. Lone Elm Rd.  
*Ground breaking*

April 2

**First National Bank of Johnson County**  
16685 W. 151st St.



**OLATHE**  
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